

# Innovative MPS solutions



The MPS Team  
From solutions to software

PARAGON  
GROUP



New ways to better  
serve our customers



# The MPS Team, part of Paragon Group

## A new partnership

The MPS Team is a specialist division of ZenOffice, part of Paragon Group. We're experts in creating bespoke managed print solutions which reflect each of our customers' operational and financial requirements. We're a Canon Silver Partner, a HP Amplify Power Services Partner and one of only a select few Xerox Platinum Partners.

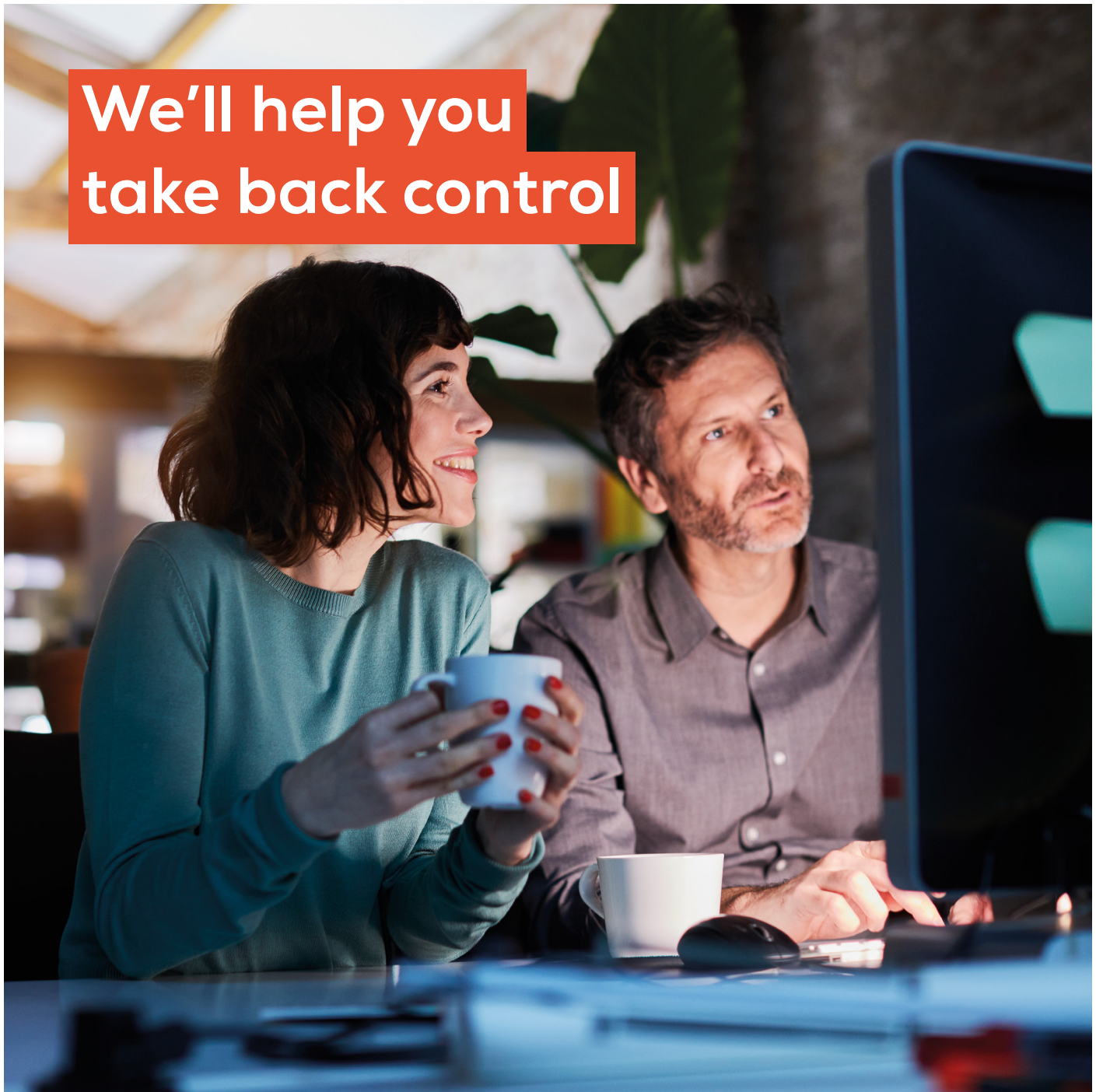
ZenOffice and The MPS Team became part of the Paragon Group in July 2020. The new partnership provides industry-leading MPS solutions and software to a wide-ranging customer base across the UK, Europe and beyond.

## How can we help you?

- Perhaps your current printer fleet is old, slow or unreliable, or you're dreaming of automated print management – someone to step in when your toner runs out?
- Has COVID-19 disrupted your workforce and ways of working?
- Does your dispersed workforce require more efficient technology and digital processes?
- Do you require workflow automation for manually handled processes, improving productivity, efficiency, and customer experience?
- Are you a paper-heavy organisation that needs to access and share archives and folders, securely and remotely?
- Do your employees need to combine, edit, and scan paper to PDF and create searchable PDF files?
- Do you aspire to be greener and print less?

**If your answer is yes to any of the above, The MPS Team is the partner for you. We're always looking for new ways to better serve our customers, which is why our innovative MPS solutions offer real value for money and help you take back control.**

**We'll help you  
take back control**





## Hardware that does the hard work

As your MPS provider, we are absolutely committed to taking care of everything. The equipment, the supplies, the service and the management of your printer fleet. Everything.

Whether you require a focus on A4 printers to reduce device to user ratios, or you need to scale up to multi-function devices (MFD's) with a comprehensive print-on-demand solution, we can design the perfect fit for your business. You could enjoy the benefits of;

- Freedom to get work done on your terms, whenever, wherever
- A range of devices to choose from; black/white and colour
- Full compatibility with Paragon Pressure Seal and Soft Seal solutions
- Advanced feeding and finishing options
- Multi-function devices with copy, print, scan, email and fax capabilities
- Professional image quality and high print production levels

Your very own supplies, maintenance and information management strategy will minimise costs, maximise productivity, increase security, benefit the environment and your CSR.

## Using innovative software to provide a tailored solution

We're about so much more than printers. As a team of experienced professionals, we're dedicated in ensuring our customers are up to speed with the latest technology and software that's available to them under our MPS Gateway offering.

We can design your ideal software solution that could transform your print management, document management, scanning & workflow and document handling processes. The MPS Team can help your business keep up with;



### The changing needs of your workforce

Scalable, flexible cloud technology that adjusts to the needs of your workforce.



### Fast-paced innovation in workplace technologies

New technologies proactively introduced that improve efficiency and productivity.



### Print infrastructure security threats

Best-in class security software to protect the safety of your data, documents and devices.

# COVID-19, fast-tracking digital transformation

## Prime your business for the new normal

COVID-19 is accelerating the adoption of digital collaboration, as working at home becomes the 'new normal' and we also see an unfamiliar office environment emerging.

The value of digital technology, software, and solutions are obvious to companies everywhere right now and organisations need to build operational resilience to survive this new reality. Those enterprises able to use technology to rethink their business model, by fast-tracking digital transformation, will be the ones ahead of their competition.

The MPS Team will work with you to create a bespoke solution seamlessly designed around your home working and new office infrastructure, providing an integrated and secure hybrid workplace solution, adaptable to any working environment. Your hybrid solution will provide efficiencies, improve collaboration, foster knowledge sharing, and increase productivity. All fronted by accessible, user-friendly technology.

## Your bespoke solution

The MPS Team will complete a comprehensive review of your current infrastructure and discover what is preventing you from transitioning seamlessly and securely between your home and new office environments. Your integrated hybrid workplace solution will be built and implemented within the government's COVID-19 secure guidelines.

# Why choose The MPS Team?

## **We are independent experts**

We are an award-winning nationwide, independent specialist in managed print and document-centric services.

## **Partnership approach**

We are a trusted partner, working closely with leading MPS vendors, Xerox, with Platinum Concessionaire status, Canon, with Silver Partner status and leading desktop printer provider, HP, with Amplify Power Services Partner status.

## **We work with businesses of all sizes and needs**

We work with organisations who have anywhere from 1 to 1,500 sites, so we're strongly placed to facilitate multi-site solutions.

## **We are committed to reducing our environmental impact**

We have pledged to reduce our impact on the environment by radically reducing our energy consumption and waste, and we have the environmental standard ISO 14001 and quality standard ISO 9001.

## **By numbers**

We're no strangers to excellent service, and when it comes to everything MPS, you can trust us to know exactly what we're doing. In 2019, The MPS Team:



managed 180  
million prints

that's  
15,000,000  
pages per  
month

across 5,703  
devices

present in  
10 countries.

# Providing unrivalled convenience, productivity and security

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For more information on how The MPS Team could benefit your organisation, or to request examples of our recent case studies, contact Damien Evans today.

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